



Corporate Headquarters  
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 Burke, Virginia 22015  
 www.LCD-Inc.com

**Referral Program**

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Leading Communications Design, Inc. values the referrals and leads we receive from our customers and referral partners. The relationships that you have established with your prospects and customers are the result of hard work and professionalism. Our close rate from a referral is always higher than if we were to obtain the lead from traditional prospecting methods. With that in mind, L.C.D. Inc. is establishing a commission program for our customers and referral partners.

Here is how it works: A commission of 5% will be paid for every referral that leads to a completed system sale. A completed sale is defined as a telephone and/or voice mail system that has been installed and the customer has paid the final invoice.

For Example: A telephone system with a purchase price of \$25,000.00 would earn a commission of \$1,250.00. Sales taxes and permits are excluded from the commission amount. Appropriate records will be kept to ensure that every referral is accounted and paid promptly. L.C.D. Inc. is eager to reward our customers and referral partners for their help in maintaining our position as one of the leading sales and service companies in the Washington Metro area.

If you know of a company that is moving or looking for a new telephone system please fill out the below information and fax it to our special fax referral number 703-913-3311.

Referred Customer:	
Address:	
City, State ZIP	
Contact Name:	
Contact Number:	

Please mail my check to:

Your Name:	
Address:	
City, State ZIP:	
Phone Number:	
E-Mail Address	

Note: We must generate a 1099 for you at the end of the year for any commissions paid. We will e-mail you the appropriate IRS forms, which must be filled out and faxed back to before payment can be processed.

**Offering Tomorrow's Communication Technology Today**

(703) 644-5400 ☐ (800) 365-5234 ☐ fax (703) 913-3313